



# eQuote

## Frequently Asked Questions (FAQs)

### **What is eQuote?**

eQuote is American Buildings Company's new and improved quote and order tool. This web-based program will replace the current system, TALON®, and includes many upgrades and enhancements.

### **Why is ABC switching estimating programs?**

American Buildings has continued to focus on providing increased accessibility, collaboration, efficiency, accuracy, and value for our Builders. By investing in the development of eQuote, we are able to offer substantial improvement in all of these areas which we realize are critical to your success.

### **How does eQuote differ from TALON®?**

The major difference is in the usability of the software. eQuote was written with the Builder's needs in mind. The program will take Authorized Builders through the entry of a scope step-by-step and give feedback along the way, including diagrams to visually confirm the scope that's been entered.

### **How will I learn to use the eQuote program?**

You will receive an invitation to a training session, in which you will learn to log into as well as quote and order buildings through eQuote.

### **Is this program on a secure server?**

Yes, eQuote will be a completely secure site accessible only by authorized ABC Builders through the Builder Dashboard.

### **When will eQuote be available to use?**

eQuote will be available for use immediately after you have been trained.

### **Do I have to switch from Talon to eQuote?**

Yes. After training has been completed TALON® will be disabled. This transition period will be relatively short, but ABC will provide methods to make this transition as smooth as possible.



### **Will each employee at my company need their own account?**

Every user will need to have their own account, which is tied to their email address. eQuote will, however, give every user at the company access to all the files at their organization.

### **How will eQuote store my drawings?**

Drawings will be stored within the project on a secure server. They will then be accessible from anywhere you have web access.

### **How can my drawings be uploaded and downloaded?**

Drawings can be downloaded as .dwg or .pdf files. Drawings can be uploaded as .dwg or .pdf files into the document center. Only .pdf files can be included in the contract.

### **Can my drawings be lost?**

eQuote generated drawings will be updated real-time or as the project scope is updated. All user uploaded drawings will stay within the project for the life of the project.

### **What are the minimum computer operating system requirements?**

eQuote can run on a variety of platforms and operating systems. You just need to use the latest version of one of the following browsers: Google Chrome, Firefox, or Safari. Google Chrome is the recommended browser for eQuote. Using Internet Explorer is discouraged.

### **Am I required to have high-speed internet in order to use eQuote?**

Some form of "broadband" or "high speed" Internet access is required. A DSL connection will be functional; however as with any online application, the faster the internet connection the better it will run.

### **How will I be notified of program updates?**

eQuote will always be on the latest version when you login. Server maintenance and program updates will be communicated in the Builder Dashboard.

### **Can eQuote do fast track buildings?**

Yes. Fast Track will now be called EZ.



### **Will eQuote give me a rendering of my building along with the estimate?**

eQuote will not produce a rendering of the building; however, a rendering is available from ABC upon request. This feature within eQuote is a top priority and will continue to be developed and enhanced.

### **Will I be able to use my existing TALON® quote in eQuote?**

Existing projects will need to be put into eQuote. Internal ABC teammates will be able to assist Builders to make this transition as painless as possible.

### **Can I use eQuote from my mobile device?**

You can access eQuote from any device with web access and one or more of the supported browsers.

### **Who can be contacted for support?**

For technical assistance, call the eQuote support number at 877.237.8831, or send an email to [NBGSalesToolsSupport@americanbuildings.com](mailto:NBGSalesToolsSupport@americanbuildings.com)