

September 2019

## eQuote Enhancements Initiative

Your partners at ABC work continuously to develop new Builder tools and improve existing ones to give you an edge in the marketplace. In recent months, we have collaborated with our Builder Advisory Council (BAC) to gather eQuote user feedback and achieve a deeper sense of how we can improve this tool to better work for you. As a direct result of the advisory team's feedback, we are pleased to announce a series of recent and scheduled updates that offer Builders more flexibility when quoting projects.

## **Recently Completed Enhancements**

- Eave height limitation increased from 40' to 45' Builders may now price buildings up to 45' tall, offering greater flexibility when quoting projects that require more headspace.
- Clear span frame width limitation increased from 135' to 150' Builders now have more
  options and freedom to open up interior spaces where columns might otherwise limit a
  building's functionality.
- Enhanced eQuote's ability to price parapet conditions without involving the ABC Estimating department.
  - Sidewall parapet limitations are now 1' to 7'
  - Endwall parapet limitations are now 1'-6" to 7'

## **Upcoming Scheduled Enhancements**

- Eave extension limitation increasing from 5' to 6' (Release est. 3Q 2019)
- Increase RTU weight limitation from 1200 lbs. to 4000 lbs. (Release est. 4Q 2019)
- Galvanized Primary Framing pricing (Release est. 4Q 2019)
- Insulated Panel pricing (Release est. 1Q 2020)