

October 2022

## National Accounts Team Available at Upcoming Tradeshows

The National Accounts program was established to expand the networking capabilities and business opportunities for NBG and our Authorized Builder partners across North America. As corporate influencers, they have contacts and access to end customers. National Accounts Sales Managers can be the go-to building resource for Builders with national companies, assisting with solutions that work for their customer's needs. From helping develop prototype building solutions for Program Accounts, to site and purpose specific building needs of manufacturers and distributors, Nucor's team of experts can help from start to finish. Our National Accounts team works across the entire NBG network, with the capability to handle even the largest projects with predictable pricing, schedules and performance.

## UPCOMING SHOWS

The NBG National Accounts Team is ready and excited to attend two upcoming significant tradeshows.



On **October 12-14**, NBG will be exhibiting at Metalcon at the Indiana Convention Center in Indianapolis. As the only exclusively construction and design event, National Accounts will be seeking out new relationships and connections for NBG Builders. As industry leaders in this market, David Boyd and Don Nelson will be manning Booth #226, as they strive to establish potential customers and establish connections to the decision makers and buyers.



Nucor Buildings Group will again be exhibiting at the National Business Aviation Association – Business Aviation (NBAA BACE) show in Orlando, at the Orange County Convention Center on **October 18-20**. As the most influential business aviation trade show in the US, National Accounts has been able to strengthen our recognition in the industry at this important event. Bob Barry and Steve Green, both senior level, experienced in metal buildings for aviation solutions, will again be the advocates for Nucor Buildings Group Builders at Booth #3407.

If you have any questions, please reach out to:

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If you're interested in more information about our National Accounts program, please visit our [website](#).