

August 2023

## National Accounts Team at Upcoming Tradeshows

The National Accounts program was established to expand the networking capabilities and business opportunities for NBG and our Authorized Builder partners across North America. As corporate influencers, they have strategic relationships with key contacts and access to end customers within many markets. National Accounts Sales Managers can be the go-to building resource for Builders with national companies, assisting with solutions that work for their customer's needs. From helping develop prototype building solutions for Program Accounts, to site and purpose specific building needs of manufacturers and distributors, Nucor's team of experts can help from start to finish. Our National Accounts team works across the entire NBG network, with the capability to handle even the largest projects with predictable pricing, schedules and performance.

## UPCOMING SHOWS

The NBG National Accounts Team is ready and excited to attend several upcoming significant tradeshows.



- On **Sept. 11-14**, NBG will be exhibiting at FABTECH, North America's largest metal forming, fabricating, welding, and finishing event, at the McCormick Place in Chicago, IL. National Account Sales Managers David Boyd and Don Nelson will be at Booth #A6275.
- On **Oct. 17-19**, NBG will be exhibiting at NBAA-BACE, the world's largest business aviation event, at the Las Vegas Convention Center, Las Vegas, NV. NA Sales Managers Bob Barry and Steve Green will be at Booth #C9821.
- On **Oct. 18-20**, NBG will be exhibiting at the METALCON, the only annual tradeshow devoted exclusively to the application of metal in construction and design, at the Las Vegas Convention Center, Las Vegas, NV. National Account Sales Managers David Boyd and Don Nelson will be at Booth #2065.

If you have any questions, please reach out to:

Jay Kocon at 763-670-7438 or  
[jay.kocon@nucor.com](mailto:jay.kocon@nucor.com)

David Boyd at 864-414-7909 or  
[david.boyd@nucor.com](mailto:david.boyd@nucor.com)

Don Nelson at 412-925-3776 or  
[don.nelson@nucor.com](mailto:don.nelson@nucor.com)

Bob Barry at 315-622-4440 or  
[bob.barry@nucor.com](mailto:bob.barry@nucor.com)

Steve Green at 435-893-1716 or  
[steve.green@nucor.com](mailto:steve.green@nucor.com)

Justin Ehlert at 512-569-2997 or  
[justin.ehlert@nucor.com](mailto:justin.ehlert@nucor.com)

If you're interested in more information about our National Accounts program,  
please visit our [website](#).